Survey of Agritourism including On-farm Direct Sales in the United States

Regional Summary

Between November 2019 and February 2020, 1834 farmers, ranchers, and vineyard operators representing all 50 states in the US completed an online survey about agritourism including on-farm sales. For more information and additional summaries, visit https://www.uvm.edu/vtrc/agritourism-survey.

Survey respondents represent all four regions of the United States. Farmers in the South submitted the highest number of responses (29%), followed by West (26%) and the Northeast (24%). We received the lowest number of responses from the Midwest (21%).

Each category of agritourism activity was offered in every region. However, as sh(i)101.26 reW*. g0 **G**)]TJE



Midwest

The Midwest had a significantly higher percentage of farms growing oilseeds and grains compared to the rest of the US.

- Horticulture (17%) was least common in the Midwest, and grains (20%) were most common.
- The most common animals raised were poultry and eggs (52%), followed by sheep and goats (46%).
- Salsas and preserves (33% of farms offering value-added products) were the most common value-added product, followed by baked goods (31%), wine, beer, and cider (29%), and beauty products (26%).









