# **Intellectual Contributions**

The University of Vermont

Tomas, Amy

## Refereed Journal Articles

Journal Article, Academic Journal (Published)

Baer, R., Tomas, A., Hill, D. J. (2000). In Stephen J. Hoch and Robert J. Meyer (Ed.), *Excuses: Use'm If You Got'em* (vol. 27, pp. 87-91). Advances in Consumer Research. http://www.acrwebsite.org/volumes/display.asp?id=8364

Conference Proceeding (Published)

Tomas, A., Hult, G. Tomas M., Bashaw, R. E., Keillor, B. D. (1993). In Tom K. Massey (Ed.), Facilitating Met Expectations: Distinguishing Characteristics of Future Sales Personnel (pp. 356-359). Marketing: Satisfying a Diverse Customerplace/Proceedings of the Southern Marketing Association.

### Conference Proceeding (Published)

Bush, R. P., Tomas, A., Lucas Jr., G. H. (1993). Image Formation and Patronage in Television Home Shopping: The \$5 Billion Question (pp. 261-271). Baton Rouge, Louisiana: Symposium on Patronage Behavior and Retail Strategy: On the Cutting Edge III/Louisiana State University.

## Conference Proceeding (Published)

Tomas, A., Keillor, B. D. (1993). In Tom K. Massey, Jr. (Ed.), *Toward Theory Development in Marketing Strategy: Current Status and Future Direction* (pp. 307-308). Marketing: Satisfying a Diverse Customerplace/Proceedings of the Southern Marketing Association.

#### Conference Proceeding (Published)

Tomas, A. (1992). In Robert L. King (Ed.), *Exploring Customer Satisfaction with Television Home Shopping: An Importance-Performance Analysis* (pp. 220-223). Marketing: Perspectives for the 1990's/Proceedings of the Southern Marketing Association.

## Conference Proceeding (Published)

Tomas, A. (1992). In Michael L. Rothschild (Ed.), *The Evolving Self in Consumer Behavior: Exploring Possible Selves* (vol. 20, pp. 634-637). Provo, Utah: Advances in Consumer Research/Association for Consumer Research.

#### Other Intellectual Contributions

#### Instructor's Manual (Published)

Tomas, A. (2009). *Instructor's Manual to Accompany Retailing Management by Levy and Weitz* (pp. 700+). to accompany Retailing Management 7t/d by Michael Levy and Barton Weitz.

#### Instructor's Manual (Published)

Tomas, A. (2007). *Instructor's Manual to Accompany Retailing Management by Levy and Weitz* (pp. 700+). to accompany Retailing Management 6t/d by Michael Levy and Barton Weitz.

## Study Guide (Published)

Tomas, A. (1996). *Self-Study Guide*. to accompany Business: A Changing World, 2d/d by O.C. Ferrell and Geoffrey Hirt.

#### Test Bank (Published)

Tomas, A. (1996). *Test Bank*. to accompany Business: A Changing World, 2d/d, by O.C. Ferrell and Geoffrey Hirt.

#### Written Case with Instructional Material (Published)

Tomas, A. (1994). Comprehensive cases (pp. 283-290, 297-300, 221-229, 356-360, 3

## Instructor's Manual (Published)

Tomas, A. (1994). *Instructor's Manual.* to accompany Retailing, 1t/d by George H. Lucas, Jr., Robert P. Bush, and Larry G. Gresham.

## Instructor's Manual (Published)

Tomas, A. (1991). *Instructor's Manual.* to accompany Retailing, 4t/d by Dale M. Lewison, 1991, (co-authored with Dale Lewison and Michael Tomas)..